

ONLINE APPENDIX FOR:

*'CITIZEN ATTITUDES ON POLITICIANS' PAY:
TRUST ISSUES ARE NOT SOLVED BY DELEGATION'*

APPENDIX A: SAMPLE CHARACTERISTICS

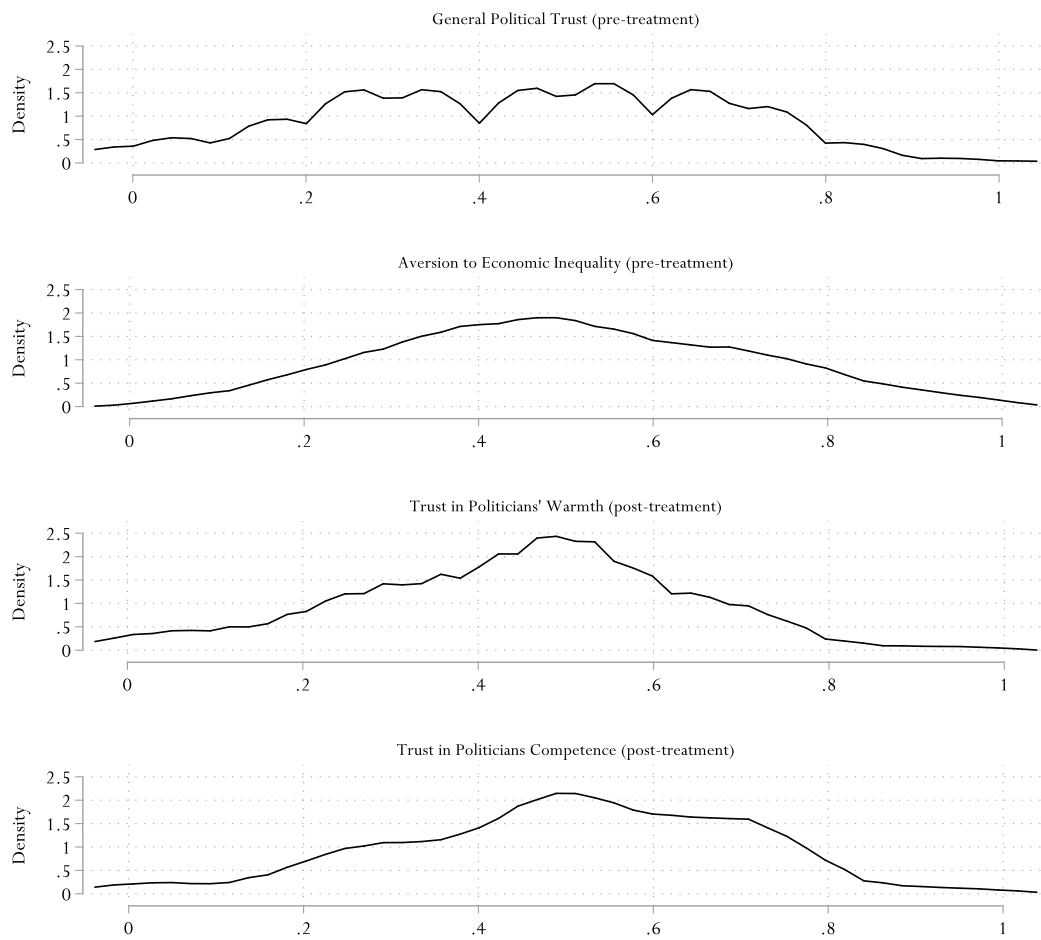
TABLE A1: COMPARISON OF SAMPLE RESPONDENTS AND DANISH POPULATION

	Sample	Population ¹
Gender (female)	50.2%	50,6%
Age in years, mean (s.d.)	49.8 (17.8)	49.1 (18.0)
Education (share with tertiary-level education) ²	48.0%	34.1%

¹ Population data (18+ years) are from Statistics Denmark (www.statistikbanken.dk).

² Data on the educational level of the Danish population based on ages 20-69.

FIGURE A1: DISTRIBUTION OF RESPONDENTS' VALUES ACROSS KEY VARIABLES:



Note: The graphs shows the distributions of respondent values across the possible range of the variables (Epanechnikow kernel function)

APPENDIX B: SURVEY QUESTIONNAIRE

[1] If there was a parliamentary election tomorrow, which party would you vote for?

- Social Democrats
- Social Liberals
- Conservatives
- The New Right
- Socialist People's Party
- Liberal Alliance
- Christian Democrats
- Danish People's Party
- Liberals
- The Red-Green Alliance
- The Alternative
- Other party/ Independent candidate
- Would not vote / ineligible to vote
- Would cast blank ballot
- Don't know

[2] In politics, one often talks about left and right. Where would you place yourself on this scale?

- 0: Left
- 1
- 2
- 3
- 4
- 5
- 6
- 7
- 8
- 9
- 10: Right
- Don't know

[3] Here are some statements from political discussions. To what extent do you agree or disagree with these statements?

	Strongly disagree	Disagree	Neither agree nor disagree	Agree	Strongly agree	Don't know
[3a] For a society to be fair, differences in people's standard of living should be small.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
[3b] Large differences in people's incomes are acceptable to properly reward differences in talents and efforts.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

[4] On a scale from 0 to 10, where 0 means no trust and 10 means complete trust, how much trust do you generally have in the politicians in the Danish parliament?

- 0: No trust
- 1
- 2
- 3
- 4
- 5
- 6
- 7
- 8
- 9
- 10: Complete trust
- Don't know

EXPERIMENT [RESPONDENTS RANDOMIZED BETWEEN FIVE CONDITIONS]

Condition 1	Condition 2	Condition 3	Condition 4	Condition 5
<p>[5a] [Control group, respondents are not exposed to text or asked question, skip directly to question 6]</p>	<p>[5a] <i>A commission set up by the politicians in the Danish parliament has completed a major study of the Danish politicians' pay and pensions. The Commission has six members, all of whom are appointed by the parliamentary politicians themselves. Most members of the Commission are also former politicians themselves. The Commission has proposed that the wages of politicians be increased by 17.3 percent</i></p>	<p>[5b] <i>A completely independent commission has completed a major study of the Danish politicians' pay and pensions. The Commission has six members, all of whom are experts with knowledge of the conditions on the Danish labor market. None of the members of the expert group are themselves members of the parliament. The Commission has proposed that the wages of politicians be increased by 17.3 percent</i></p>	<p>[5c] <i>A commission set up by the politicians in the Danish parliament has completed a major study of the Danish politicians' pay and pensions. The Commission has six members, all of whom are appointed by the parliamentary politicians themselves. Most members of the Commission are also former politicians themselves. The Commission has proposed that the wages of politicians be decreased by 17.3 percent</i></p>	<p>[5d] <i>A completely independent commission has completed a major study of the Danish politicians' pay and pensions. The Commission has six members, all of whom are experts with knowledge of the conditions on the Danish labor market. None of the members of the expert group are themselves members of the parliament. The Commission has proposed that the wages of politicians be decreased by 17.3 percent</i></p>
<p>Are you opposed to or in favor of this proposal?</p> <ul style="list-style-type: none"> <input type="checkbox"/> Strongly opposed <input type="checkbox"/> Opposed <input type="checkbox"/> Neither opposed nor in favor <input type="checkbox"/> In favor <input type="checkbox"/> Strongly in favor <input type="checkbox"/> Don't know 				

[6] To what extent do you agree or disagree with the following statements regarding the politicians in the Danish parliament?

	Strongly disagree	Disagree	Neither agree nor disagree	Agree	Strongly agree	Don't know
[6a] Most politicians are intelligent	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
[6b] Most politicians are skilled	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
[6c] Most politicians are knowledgeable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
[6d] Most politicians are likeable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
[6e] Most politicians are conscientious	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
[6f] Most politicians are caring	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

[7] To what extent do you agree or disagree with the following statements regarding the politicians in the Danish parliament?

	Strongly disagree	Disagree	Neither agree nor disagree	Agree	Strongly agree	Don't know
[7a] Most politicians are competent people who know what they are doing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
[7b] In general, you can trust that the politicians make the right decisions for the country	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
[7c] Politicians generally have good intentions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
[7d] Most politicians are in politics only for what they can get out of it personally.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

[9] Finally, we have a couple of questions about the commission that proposed a change in the politicians' wages.

To what degree do you think that the politicians in parliament influenced the proposal of the commission? Give your assessment on a scale from 0 to 5, where 0 means that the politicians in parliament had no influence on the commission's proposal, and 5 means that the politicians in parliament had a very strong influence on the commission's proposal.

- 0: The politicians in parliament had no influence on the commission's proposal
- 1:
- 2:
- 3:
- 4:
- 5: The politicians in parliament had a very strong influence on the commission's proposal
- Don't know

[10] Do you remember what the commission suggested regarding the politician's wages?

- Wages should be increased by 23.4%
- Wages should be increased by 17.3%
- Wages should be decreased by 23.4%
- Wages should be decreased by 17.3%

[11 Debriefing] Thank you for your participation in this study. The survey's description of the commission that proposed changes in the politicians' salary is based on a real commission, the Remuneration Commission, which proposed several changes to the wages and pensions of politicians in 2016. However, the proposal you read about in this study does not exactly correspond to the remuneration commission's actual proposals. We have presented various proposals to participants in this study, to investigate the Danes' attitudes towards the wages of politicians.

---End of survey---

APPENDIX C: CORRELATIONS BETWEEN MEASURES

TABLE C1: CORRELATIONS

	Trust (pre-treatment)	Inequality Att. (pre-treatment)	Trust in Warmth	Trust in Competence
Trust (pre-treatment)	1.00			
Inequality Attitude (pre-treatment)	-0.19	1.00		
Trust in Warmth	0.61	-0.17	1.00	
Trust in Competence	0.63	-0.09	.72	1.00

Note: the table shows correlations (Pearson's r) between the listed measures.

All correlations are significant at $p < .001$ ($n=1978-2006$)

APPENDIX D: MODELS AND POSTESTIMATIONS

TABLE D1: MODELS PLANNED IN PRE-REGISTRATION ANALYSIS PLAN

	(1)		(2)		(3)	
	Support for proposal		Trust in Warmth		Trust in Competence	
Control Condition			0.00	(.)	0.00	(.)
Increase suggested by Political Com.	0.00	(.)	0.02	(0.04)	-0.02	(0.04)
Increase suggested by Independent Com.	0.14*	(0.07)	0.10*	(0.04)	0.01	(0.04)
Decrease suggested by Political Com.	0.69***	(0.07)	0.07	(0.04)	0.03	(0.04)
Decrease suggested by Independent Com.	0.76***	(0.06)	0.03	(0.04)	0.00	(0.04)
General Political Trust	0.52***	(0.06)	0.57***	(0.04)	0.55***	(0.04)
Control Condition × General Political Trust			0.00	(.)	0.00	(.)
Increase suggested by Political Com. × General Political Trust	0.00	(.)	-0.05	(0.05)	0.03	(0.05)
Increase suggested by Independent Com. × General Political Trust	-0.07	(0.08)	-0.08	(0.05)	0.05	(0.05)
Decrease suggested by Political Com. × General Political Trust	-0.82***	(0.08)	-0.11*	(0.05)	-0.06	(0.05)
Decrease suggested by Independent Com. × General Political Trust	-0.98***	(0.08)	-0.06	(0.05)	-0.02	(0.05)
Aversion to Economic Inequality	-0.02	(0.6)	-0.02	(0.04)	0.04	(0.04)
Control Condition × Aversion to Economic Inequality			0.00	(.)	0.00	(.)
Increase suggested by Political Com. × Aversion to Economic Inequality	0.00	(.)	-0.01	(0.05)	-0.01	(0.05)
Increase suggested by Independent Com. × Aversion to Economic Inequality	-0.11	(0.09)	-0.14**	(0.05)	-0.05	(0.06)
Decrease suggested by Political Com. × Aversion to Economic Inequality	0.21*	(0.09)	-0.05	(0.05)	-0.01	(0.05)
Decrease suggested by Independent Com. × Aversion to Economic Inequality	0.22*	(0.09)	-0.03	(0.05)	-0.01	(0.05)
Constant	0.03	(0.05)	0.20***	(0.03)	0.24***	(0.03)
Observations	1566		1973		1972	
R ²	0.457		0.379		0.395	

Notes: OLS regression coefficients (and standard errors).

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

TABLE D2: MARGINAL EFFECTS OF TRUST AND INEQUALITY AVERSION ON SUPPORT FOR PROPOSALS

	Trust				Inequality aversion			
	Results from Model 1		Results with additional covariates		Results from Model 1		Results with additional covariates	
Increase suggested by Political Com.	0.52***	(0.06)	0.45***	(0.06)	-0.02	(0.06)	0.04	(0.08)
Increase suggested by Independent Com.	0.45***	(0.06)	0.41***	(0.06)	-0.13	(0.07)	-0.03	(0.08)
Decrease suggested by Political Com.	-0.30***	(0.06)	-0.30***	(0.06)	0.19**	(0.06)	0.25**	(0.08)
Decrease suggested by Independent Com.	-0.46***	(0.06)	-0.41***	(0.06)	0.20**	(0.07)	0.20*	(0.08)
<i>N</i>	1566		1534		1566		1534	

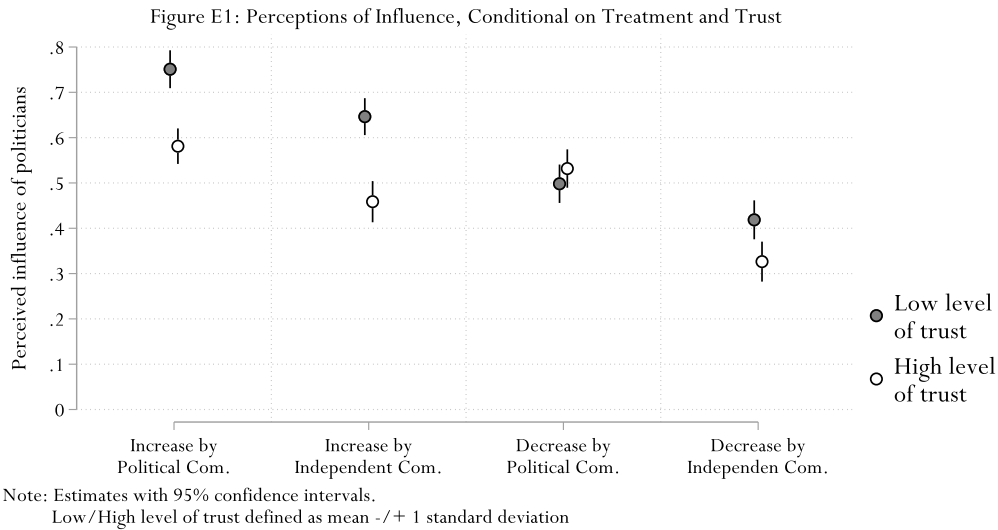
Standard errors in parentheses

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Note: Table D2 shows the marginal effects of trust and inequality aversion on support for the proposals. Results from model 1 are based on the planned regressions shown in table D1, model 1. Results with additional controls use are based on regressions which add to model 1 the covariates gender, age, education and party choice, as well as interactions between these covariates and treatment conditions. As one can see from table D2, the marginal effects of trust and inequality attitude remains essentially unchanged across these models

APPENDIX E: PERCEPTIONS OF INFLUENCE, CONDITIONAL ON TREATMENT AND TRUST

As shown in Figure E1 below, perceptions regarding politicians' influence on the commission are strongly affected by the content of the proposal among respondents with a low level of trust (pre-treatment). In contrast, respondents with a high level of trust react relatively more strongly to the description of the commissions independence:



Unlike pre-treatment level of trust, pre-treatment level of inequality aversion does not in the same way moderate respondent reactions to the experimental conditions, as illustrated in Figure E2 below:

